2017 Case Study: WSECU



Washington State Employees Credit Union generated impressive 2017 results with QCash digital lending. The short-term, small dollar loans help members borrow, spend, save and plan their financial futures. Here are three key areas QCash can bring value to your credit union.



Members

Financially
inclusive products
recapture financially
troubled members and
build financial
resilience.

Members surveyed who agreed or strongly agreed: "QCash loans are a good financial tool for someone in a

ool for someone in a situation like the one I was facing."

Members surveyed who agreed or strongly agreed:

"This loan helped me meet an emergency need."

Margin

The QCash platform is cloud-based, automated and mobile, which improves lending efficiencies.

Mission

Small dollar lending allows a credit union to get back to its roots, serving the members who need it most.



82%

92%

Financial Times Innovation Award 2017 Winner



\$31.5M ••I

WSECU QCash lending Net income

WESCU small-dollar loans funded

\$3.0M ••

Help Your Members, Serve Your Mission, Boost Your Margin



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